

Fayette Visioning Profit & Loss Budget Performance June 2016

| | Jun 16 | Budget | \$ Over Budget |
|----------------------------------|------------------|------------------|-------------------|
| Income | | | |
| 100 - Contributions | | | |
| 110 - Contributions | 0.00 | 416.67 | -416.67 |
| 120 - Government Funds | 0.00 | 25,000.00 | -25,000.00 |
| Total 100 - Contributions | 0.00 | 25,416.67 | -25,416.67 |
| 200 - Events | | | |
| 210 - Economy Forum | 0.00 | 0.00 | 0.00 |
| 220 - Education Forum | 0.00 | 0.00 | 0.00 |
| 230 - Community Forum | 0.00 | 0.00 | 0.00 |
| 240 - Place Forum | 0.00 | 0.00 | 0.00 |
| 250 - State of Fayette Forum | 0.00 | 0.00 | 0.00 |
| Total 200 - Events | 0.00 | 0.00 | 0.00 |
| 300 - Programs | | | |
| 310 - Direct Public Support | 0.00 | 0.00 | 0.00 |
| 320 - Economy | 0.00 | 0.00 | 0.00 |
| 330 - Education | 0.00 | 0.00 | 0.00 |
| 340 - Place* | 32,750.00 | 0.00 | 32,750.00 |
| Total 300 - Programs | 32,750.00 | 0.00 | 32,750.00 |
| 400 - Advertising | | | |
| 410 - E-News | 0.00 | 83.33 | -83.33 |
| 420 - Website | 0.00 | 83.33 | -83.33 |
| Total 400 - Advertising | 0.00 | 166.66 | -166.66 |
| Total Income | 32,750.00 | 25,583.33 | 7,166.67 |
| Expense | | | |
| 500 - Expenses | | | |
| 510 - Economy Forum | 0.00 | 0.00 | 0.00 |
| 520 - Education Forum | 0.00 | 0.00 | 0.00 |
| 530 - Community Forum | 0.00 | 0.00 | 0.00 |
| 540 - Place Forum | 0.00 | 0.00 | 0.00 |
| 550 - State of Fayette Forum | 0.00 | 0.00 | 0.00 |
| Total 500 - Expenses | 0.00 | 0.00 | 0.00 |
| 600 - Program | | | |
| 610 - Community | 0.00 | 0.00 | 0.00 |
| 620 - Economy | 0.00 | 0.00 | 0.00 |
| 630 - Education | 0.00 | 0.00 | 0.00 |
| 640 - Place* | 0.00 | 0.00 | 0.00 |
| Total 600 - Program | 0.00 | 0.00 | 0.00 |

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| | <u>Jun 16</u> | <u>Budget</u> | <u>\$ Over Budget</u> |
|---------------------------------------|-------------------------|-------------------------|------------------------|
| 700 - Committees | | | |
| 710 - Board | 0.00 | 8.33 | -8.33 |
| 720 - Community | 0.00 | 8.33 | -8.33 |
| 730 - Economy | 0.00 | 8.33 | -8.33 |
| 740 - Education | 0.00 | 8.33 | -8.33 |
| 750 - Place | 0.00 | 8.33 | -8.33 |
| Total 700 - Committees | <u>0.00</u> | <u>41.65</u> | <u>-41.65</u> |
| 800 - Operations | | | |
| 810 - Contract Fees Communication | 0.00 | 2,000.00 | -2,000.00 |
| 815 - Contract Fees- Accounting/Audit | 0.00 | 0.00 | 0.00 |
| 820 - Contract Fees - Other | 0.00 | 166.67 | -166.67 |
| 830 - Supplies | 0.00 | 25.00 | -25.00 |
| 835 - Printing | 123.38 | 166.67 | -43.29 |
| 840 - Auto & Travel | 0.00 | 33.33 | -33.33 |
| 845 - Bank Fees | 0.00 | 41.67 | -41.67 |
| 850 - Phone | 0.00 | 50.00 | -50.00 |
| 855 - Dues & Subscriptions | 0.00 | 41.67 | -41.67 |
| 860 - IT | 0.00 | 83.33 | -83.33 |
| 865 - D & O Insurance | 0.00 | 0.00 | 0.00 |
| 870 - Continuing Education | 0.00 | 0.00 | 0.00 |
| Total 800 - Operations | <u>123.38</u> | <u>2,608.34</u> | <u>-2,484.96</u> |
| 900 - Marketing | | | |
| 910 - Website | 62.00 | 41.67 | 20.33 |
| 920 - Advertising & Collateral | 0.00 | 0.00 | 0.00 |
| 930 - Business Development | 0.00 | 41.67 | -41.67 |
| Total 900 - Marketing | <u>62.00</u> | <u>83.34</u> | <u>-21.34</u> |
| 950 - Other Expenses | <u>0.00</u> | <u>41.67</u> | <u>-41.67</u> |
| Total Expense | <u>185.38</u> | <u>2,775.00</u> | <u>-2,589.62</u> |
| Net Income | <u><u>32,564.62</u></u> | <u><u>22,808.33</u></u> | <u><u>9,756.29</u></u> |

* branding campaign - amounts not included in 2016 budget due to timing. Projected revenues and expenses and 640

Fayette Visioning Profit & Loss Budget Performance June 2016

| | Jan - Jun 16 | YTD Budget | \$ Over Budget | Annual Budget |
|----------------------------------|------------------|------------------|------------------|------------------|
| Income | | | | |
| 100 - Contributions | | | | |
| 110 - Contributions | 17,654.13 | 2,500.02 | 15,154.11 | 5,000.00 |
| 120 - Government Funds | 0.00 | 25,000.00 | -25,000.00 | 40,000.00 |
| Total 100 - Contributions | 17,654.13 | 27,500.02 | -9,845.89 | 45,000.00 |
| 200 - Events | | | | |
| 210 - Economy Forum | 0.00 | 0.00 | 0.00 | 750.00 |
| 220 - Education Forum | 0.00 | 0.00 | 0.00 | 1,500.00 |
| 230 - Community Forum | 0.00 | 0.00 | 0.00 | 750.00 |
| 240 - Place Forum | 5,000.00 | 0.00 | 5,000.00 | 0.00 |
| 250 - State of Fayette Forum | 0.00 | 0.00 | 0.00 | 750.00 |
| Total 200 - Events | 5,000.00 | 0.00 | 5,000.00 | 3,750.00 |
| 300 - Programs | | | | |
| 310 - Direct Public Support | 0.00 | 10,000.00 | -10,000.00 | 10,000.00 |
| 320 - Economy | 0.00 | 0.00 | 0.00 | 2,000.00 |
| 330 - Education | 0.00 | 0.00 | 0.00 | 2,000.00 |
| 340 - Place* | 32,750.00 | 0.00 | 32,750.00 | 0.00 |
| Total 300 - Programs | 32,750.00 | 10,000.00 | 22,750.00 | 14,000.00 |
| 400 - Advertising | | | | |
| 410 - E-News | 0.00 | 499.98 | -499.98 | 1,000.00 |
| 420 - Website | 0.00 | 499.98 | -499.98 | 1,000.00 |
| Total 400 - Advertising | 0.00 | 999.96 | -999.96 | 2,000.00 |
| Total Income | 55,404.13 | 38,499.98 | 16,904.15 | 64,750.00 |
| Expense | | | | |
| 500 - Expenses | | | | |
| 510 - Economy Forum | 0.00 | 0.00 | 0.00 | 500.00 |
| 520 - Education Forum | 0.00 | 0.00 | 0.00 | 500.00 |
| 530 - Community Forum | 0.00 | 0.00 | 0.00 | 500.00 |
| 540 - Place Forum | 5,000.00 | 0.00 | 5,000.00 | 0.00 |
| 550 - State of Fayette Forum | 0.00 | 0.00 | 0.00 | 750.00 |
| Total 500 - Expenses | 5,000.00 | 0.00 | 5,000.00 | 2,250.00 |
| 600 - Program | | | | |
| 610 - Community | 0.00 | 0.00 | 0.00 | 10,000.00 |
| 620 - Economy | 0.00 | 0.00 | 0.00 | 1,900.00 |
| 630 - Education | 0.00 | 0.00 | 0.00 | 1,900.00 |
| 640 - Place* | 0.00 | 0.00 | 0.00 | 0.00 |
| Total 600 - Program | 0.00 | 0.00 | 0.00 | 13,800.00 |

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June 2016

| | <u>Jan - Jun 16</u> | <u>YTD Budget</u> | <u>\$ Over Budget</u> | <u>Annual Budget</u> |
|---------------------------------------|---------------------|-------------------|-----------------------|----------------------|
| 700 - Committees | | | | |
| 710 - Board | 0.00 | 49.98 | -49.98 | 100.00 |
| 720 - Community | 0.00 | 49.98 | -49.98 | 100.00 |
| 730 - Economy | 0.00 | 49.98 | -49.98 | 100.00 |
| 740 - Education | 0.00 | 49.98 | -49.98 | 100.00 |
| 750 - Place | 0.00 | 49.98 | -49.98 | 100.00 |
| Total 700 - Committees | <u>0.00</u> | <u>249.90</u> | <u>-249.90</u> | <u>500.00</u> |
| 800 - Operations | | | | |
| 810 - Contract Fees Communication | 1,915.00 | 12,000.00 | -10,085.00 | 24,000.00 |
| 815 - Contract Fees- Accounting/Audit | 160.00 | 0.00 | 160.00 | 5,000.00 |
| 820 - Contract Fees - Other | 0.00 | 1,000.02 | -1,000.02 | 2,000.00 |
| 830 - Supplies | 0.00 | 150.00 | -150.00 | 300.00 |
| 835 - Printing | 522.01 | 1,000.02 | -478.01 | 2,000.00 |
| 840 - Auto & Travel | 0.00 | 199.98 | -199.98 | 400.00 |
| 845 - Bank Fees | 19.90 | 250.02 | -230.12 | 500.00 |
| 850 - Phone | 0.00 | 300.00 | -300.00 | 600.00 |
| 855 - Dues & Subscriptions | 0.00 | 250.02 | -250.02 | 500.00 |
| 860 - IT | 0.00 | 499.98 | -499.98 | 1,000.00 |
| 865 - D & O Insurance | 1,237.00 | 1,000.00 | 237.00 | 1,000.00 |
| 870 - Continuing Education | 0.00 | 0.00 | 0.00 | 1,000.00 |
| Total 800 - Operations | <u>3,853.91</u> | <u>16,650.04</u> | <u>-12,796.13</u> | <u>38,300.00</u> |
| 900 - Marketing | | | | |
| 910 - Website | 124.00 | 250.02 | -126.02 | 500.00 |
| 920 - Advertising & Collateral | 0.00 | 0.00 | 0.00 | 2,000.00 |
| 930 - Business Development | 0.00 | 250.02 | -250.02 | 500.00 |
| Total 900 - Marketing | <u>124.00</u> | <u>500.04</u> | <u>-376.04</u> | <u>3,000.00</u> |
| 950 - Other Expenses | <u>0.00</u> | <u>250.02</u> | <u>-250.02</u> | <u>500.00</u> |
| Total Expense | <u>8,977.91</u> | <u>17,650.00</u> | <u>-8,672.09</u> | <u>58,350.00</u> |
| Net Income | <u>46,426.22</u> | <u>20,849.98</u> | <u>25,576.24</u> | <u>6,400.00</u> |

* branding campaign - amounts not included in 2016 budget each to be about \$90,000 and will be reported as variances in accts 340 and 640